

Subject:

**MINUTES OF PRE-BID MEETING REGARDING TENDER NOTICE OF INVITATION FOR PREQUALIFICATION (2019-20) PHARMACEUTICAL MANUFACTURING UNITS AND SOLE AGENTS OF FOREIGN PRINCIPALS OF DRUGS/MEDICINES AND MEDICAL DEVICES:**

A pre-bid meeting was carried out on 15.10.2019 at 11:00 AM to undertake a pre requisite for the subject task. Director A& F, DGPWD/ Chairman Purchase Committee notified vide Order No.SO(T)/3-13/2018/846 dated 02.08.2019 chaired the meeting. The attendance of Purchase Committee members and participants is placed at Flag A & Flag B respectively. As a result of Pre-Bid meeting eleven companies attended the meeting, the names of which are stated below:


1. M/s Nawabsons Laboratories, Lahore
2. M/s Bloom Pharmaceuticals,
3. M/s Nabiqasim Pharma
4. M/s GSK Consumer Healthcare
5. M/s PDH Pharma
6. M/s Valor Pharma
7. M/s Novamed Pharma
8. M/s Amson Pharma
9. M/s Indus Pharma
10. M/s GSK
11. M/s Abbott Laboratories.

The following are the proceedings of the Pre-Bid meeting and recommendations of Purchase Committee

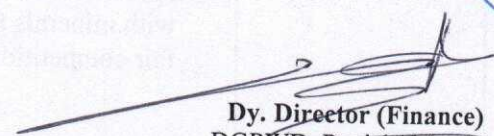
Sr. No.	Name of Firm	Query/Question/Suggestions	Discussions & Recommendations
1.	M/s NovaMed Pharmaceuticals (Pvt) Ltd.	<ul style="list-style-type: none"><li>• Requested to increase the turnover from Rs.100 Million to Rs. 500 Million</li></ul>	<p><b><u>Discussion</u></b></p> <ul style="list-style-type: none"><li>• Increasing the financial limit will cause limited competition which is against the principal of procurement laid down in PPRA Rules 2014. Further Primary &amp; Secondary Health Care Department, Punjab impose such high financial limits and bidders filed a suit in the honorable High court on higher Financial turnover.</li></ul> <p><b><u>Recommendation</u></b></p> <p>It is recommend that financial turnover shall remain same as demanded in prequalification document.</p>
2.	M/s Bloom Pharmaceuticals (Pvt.) Ltd	<ul style="list-style-type: none"><li>• Requested to replace the specification of syrup Multivitamin (A+B+C+D with minerals) with new specification Multivitamin with minerals for vast and fair competition</li></ul>	<p><b><u>Discussion</u></b></p> <ul style="list-style-type: none"><li>• The purchase committee forward the Matter to Chairman, Technical Committee PWD for purchase of Medicine and Contraceptives for inputs.</li></ul> <p><b><u>Recommendation</u></b></p> <ul style="list-style-type: none"><li>• Chairman Technical Committee recommends that specifications of syp. Multivitamin would be changed from Vitamin A+B+C+D with minerals to Multivitamin with Minerals as per pervious years practices.</li></ul>
3.	M/s Indus Pharma (Pvt) Ltd.	<ul style="list-style-type: none"><li>• Requested to submit pre-qualification applications firms wise instead of item.</li></ul>	<p><b><u>Discussion</u></b></p> <ul style="list-style-type: none"><li>• Increasing the financial limit will cause limited competition which is against the</li></ul>


		<ul style="list-style-type: none"> <li>Request to increase the turnover from Rs. 100 Million to Rs. 500 Million</li> </ul>	<p>principal of procurement laid down in PPRA Rules 2014.</p> <p>Further Primary &amp; Secondary Health Care Department, Punjab impose such high financial limits and bidders filed a suit in the honorable High court on higher Financial turnover.</p> <p><b>Recommendation</b></p> <ul style="list-style-type: none"> <li>Therefore, it is recommend that financial turnover shall remain same as demanded in prequalification document.</li> <li>And also proposed that firm may submit prequalification applications firm wise once only and submit separate application against each items.</li> </ul>
4.	M/s Amson Pharma	<ul style="list-style-type: none"> <li>Requested to submit pre-qualification applications firms wise instead of item.</li> <li>Request to increase the turnover from Rs. 100 Million to Rs. 500 Million</li> </ul>	<p>Same matter has been discussed and recommended in serial No 4.</p>
5	M/s GlaxoSmithKline Pakistan	<ul style="list-style-type: none"> <li>M/s Gsk submitted that they were not able to participate in item no 8 perviously(Poly maxin Sulphate/Bacitracin cream) due to their pack size of said item is in 20 gram instead of 10 gram.</li> <li>And same case in item no 2 (syp Paracetamol) M/s GSK have 100ML pack size available instead of 60ml.</li> </ul>	<p><b>Discussion</b></p> <ul style="list-style-type: none"> <li>The requirement of Poly maxin Sulphate/ Bacitracin cream 10 gram received and the Technical Committee also endorsed the same. By changing the grams from 10 to 20 gram will reduce the quantity of the said item which will cause to reduce the coverage of clients.</li> <li>The requirement of syp. Paracetamol 60ml received and the Technical Committee also endorsed the same by changing the pack size from 60ml to 100 ml will reduce the quantity of the said item which will cause to reduce the coverage of clients.</li> </ul> <p><b>Recommendation</b></p> <ul style="list-style-type: none"> <li>It is proposed that pack size may remain same as in prequalification documents.</li> </ul>

  
Assistant Director (Audit & Accounts)  
DGPWD/Member

  
Deputy Director (Proc)  
DGPWD/Member

  
Deputy Director (IEC)  
DGPWD/Member

  
Dy. Director (Finance)  
DGPWD, Punjab/ Member

  
Director (A&F)  
DGPWD/Chairperson